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STATISTICAL HIGHLIGHTS

GAS APPLIANCE MANUFACTURERS ASSOCIATION, INC.
1901 North Moore Street • Arlington, Va. 22209 • 703/525-9565

STATISTICS FOR THE MONTH OF SEPTEMBER 1988

A summary of shipments statistics compiled by GAMA from reports by its members. Unless otherwise noted, figures represent total industry factory unit shipments.

Page		
	WATER HEATERS	
2		Residential
3		Commercial
	RESIDENTIAL HEATING EQUIPMENT	
4		Central Furnaces
5		Boilers
6		Wall Furnaces
7		Room Heaters
8		Floor Furnaces
	EQUIPMENT FOR RECREATIONAL VEHICLES	
8		Gas Heating Equipment
9	**GAS UNIT HEATERS and DUCT FURNACES**	

Issued: November 16, 1988

RESIDENTIAL GAS & ELECTRIC STORAGE WATER HEATERS

	GAS WATER HEATER (Excludes Boosters)			ELECTRIC WATER HEATERS (Excludes Boosters)			TOTAL		
MONTH	**1988**	**1987**	**%Chg.**	**1988**	**1987**	**%Chg.**	**1988**	**1987**	**%Chg.**
January	354,840	345,808	+2.6	282,499	286,966	-1.6	637,339	632,774	+0.7
February	320,350	340,019	-5.8	261,891	278,289	-5.9	582,241	618,308	-5.8
March	334,094	351,914	-5.1	283,191	301,311	-6.0	617,285	653,225	-5.5
3 Months	1,009,284	1,037,741	-2.7	827,581	866,566	-4.5	1,836,865	1,904,307	-3.5
April	329,060	353,152	-6.8	266,628	311,318	-14.4	595,688	664,470	-10.4
May	316,767	290,477	+9.1	273,281	263,610	+3.7	590,048	554,087	+6.5
June	332,697	330,285	+0.7	290,034	299,894	-3.3	622,731	630,179	-1.2
6 Months	1,987,808	2,011,655	-1.2	1,657,524	1,741,388	-4.8	3,645,332	3,753,043	-2.9
July	286,758	297,199	-3.5	256,561	276,164	-7.1	543,319	573,363	-5.2
August	289,580	289,836	-0.1	272,941	270,759	+0.8	562,521	560,595	+0.3
September	321,352	311,719	+3.1	272,864	269,658	+1.2	594216	581,377	+2.2
9 Months	2,885,498	2,910,409	-0.9	2,459,890	2,557,969	-3.8	5345388	5,468,378	-2.2
October		360,606			294,422			655,028	
November		310,355			257,772			568,127	
December		369,314			286,232			655,546	
YEAR-END		3,950,684			3,396,395			7,347,079	

Figures include shipments to mobile home manufacturers.

COMMERCIAL WATER HEATERS

MONTH	GAS COMMERCIAL WATER HEATERS (a) 1988	1987	%Chg.	ELECTRIC COMMERCIAL WATER HEATERS (a) 1988	1987	%Chg.
January	17,740 (r)	18,981	-6.5	1,335	1,446	-7.7
February	16,229 (r)	18,569	-12.6	1,384	1,535	-9.8
March	16,401	17,798	-7.8	1,595	1,568	+1.7
3 Months	50,370	55,348	-9.0	4,314	4,549	-5.2
April	15,641	18,668	-16.2	1,698	1,685	+0.8
May	16,573	19,102	-13.2	1,505	1,550	-2.9
June	19,920	21,199	-6.0	1,857	1,561	+19.0
6 Months	102,504	114,317	-10.3	9,374	9,345	+0.3
July	13,500	15,773	-14.4	1,296	1,416	-8.5
August	N/A	13,019	---	1,674	1,505	+11.2
September	N/A	13,728	---	1,593	1,536	+3.7
9 Months	---	156,837	---	13,937	13,802	+1.0
October		14,200			1,568	
November		21,053			1,415	
December		19,376			1,576	
YEAR-END		211,466			18,361	

(a) Includes integral tank type and copper tube or coil type commercial gas water heaters and gas swimming pool heater.
(r) Revised
(N/A) Not Available

CENTRAL HEATING FURNACES

	GAS WARM AIR FURNACES			OIL WARM AIR FURNACES			ELECTRIC WARM AIR FURNACES		
MONTH	**1988**	**1987**	**%Chg.**	**1988**	**1987**	**%Chg.**	**1988**	**1987**	**%Chg**
January	157,210	168,355	-6.6	15,095	16,195	-6.8	27,685	31,385	-11.8
February	134,270	152,735	-12.1	12,790	13,510	-5.3	24,050	30,740	-21.8
March	147,965	148,845	-0.6	11,910	11,845	+0.5	24,565	39,010	-37.0
3 Months	439,445	469,935	-6.5	39,795	41,550	-4.2	76,300	101,135	-24.6
April	124,910	137,595	-9.2	7,755	10,870	-28.7	20,885	37,115	-43.7
May	118,490	118,350	+0.1	8,460	8,635	-2.0	29,575	33,435	-11.5
June	138,545	139,820	-0.9	10,640	10,540	+0.9	30,890	31,965	-3.4
6 Months	821,390	865,700	-5.1	66,650	71,595	-6.9	157,650	203,650	-22.6
July	163,550	156,660	+4.4	14,890	12,380	+20.3	27,150	30,100	-9.8
August	200,730	203,020	-1.1	22,565	22,840	-1.2	23,945	33,070	-27.6
September	254,035	234,015	+8.6	32,085	31,830	+0.8	24,680	31,610	-21.9
9 Months	1,439,705	1,459,395	-1.3	136,190	138,645	-1.8	233,425	298,430	-21.8
October		240,585			25,795			29,100	
November		193,665			24,290			23,835	
December		179,280			17,715			23,690	
YEAR-END		2,072,925			206,445			375,055	

GAS & OIL BOILERS

MONTH	GAS BOILERS 1988	GAS BOILERS 1987	GAS BOILERS %Chg.	OIL BOILERS 1988	OIL BOILERS 1987	OIL BOILERS %Chg.
January	16,694 (r)	12,578	+32.7	11,848 (r)	9,227	+28.4
February	11,102 (r)	12,323	-9.9	6,030 (r)	8,337	-27.7
March	12,017 (r)	11,707	+2.6	9,677 (r)	9,306	+4.0
3 Months	39,813	36,608	+8.8	27,555	26,870	+2.5
April	6,834	8,348	-18.1	6,525	7,002	-6.8
May	9,974	9,733	+2.5	6,728 (r)	7,897	-14.8
June	15,140	14,380	+5.3	11,472	10,778	+6.4
6 Months	71,761	69,069	+3.9	52,280	52,547	-0.5
July	14,010	12,185	+15.0	9,597	9,312	+3.1
August	20,347	17,942	+13.4	14,575	12,530	+16.3
September	28,423	21,968	+29.4	19,053	15,535	+22.6
9 Months	134,541	121,164	+11.0	95,505	89,924	+6.2
October		28,402			18,123	
November		22,541			13,765	
December		17,555			12,902	
YEAR-END		189,662			134,714	

(r) Revised

GAS RESIDENTIAL WALL FURNACES

	VENTED WALL FURNACES			DIRECT VENT SYSTEM WALL FURNACES (a)			TOTAL WALL FURNACES		
MONTH	**1988**	**1987**	**%Chg.**	**1988**	**1987**	**%Chg.**	**1988**	**1987**	**%Chg**
January	9,280	8,200	+13.2	4,400	5,040	-12.7	13,680	13,240	+3.3
February	4,240	7,750	-45.3	2,360	2,960	-20.3	6,600	10,710	-38.4
March	5,850	7,320	-20.1	4,450	5,430	-18.0	10,300	12,750	-19.2
3 Months	19,370	23,270	-16.8	11,210	13,430	-16.5	30,580	36,700	-16.7
April	4,990	4,790	+4.2	3,690	3,090	+19.4	8,680	7,880	+10.2
May	6,480	5,910	+9.6	5,180	3,120	+66.0	11,660	9,030	+29.1
June	8,540	6,890	+23.9	5,830	5,130	+13.6	14,370	12,020	+19.6
6 Months	39,380	40,860	-3.6	25,910	24,770	+4.6	65,290	65,630	-0.5
July	5,770	5,560	+3.8	5,720	3,260	+75.5	11,490	8,820	+30.3
August	8,880	8,410	+5.6	4,610	4,060	+13.5	13,490	12,470	+8.2
September	16,050	10,320	+55.5	8,090	6,280	+28.8	24,140	16,600	+45.4
9 Months	70,080	65,150	+7.6	44,330	38,370	+15.5	114,410	103,520	+10.5
October		14,040			8,390			22,430	
November		13,230			7,310			20,540	
December		13,320			6,730			20,050	
YEAR-END		105,740			60,800			166,540	

(a) Figures exclude shipments of wall furnaces for installation in recreational vehicles.

VENTED & UNVENTED ROOM HEATERS

MONTH	VENTED ROOM HEATERS 1988	1987	%Chg.	UNVENTED ROOM HEATERS 1988	1987	%Chg.
January	3,613	5,964	-39.4	10,321	5,355	+92.7
February	2,173	3,216	-32.4	3,653	8,843	-58.7
March	4,824	5,192	-7.1	6,159	4,845	+27.1
3 Months	10,610	14,372	-26.2	20,133	19,043	+5.7
April	4,534	3,938	+15.1	12,133	5,070	—
May	6,227	5,011	+24.3	17,220	15,643	+10.1
June	9,757	7,180	+35.9	21,356	10,867	+96.5
6 Months	31,128	30,501	+2.1	70,842	50,623	+39.9
July	7,654	6,778	+12.9	16,271	22,498	-27.7
August	8,618	10,124	-14.9	15,131	17,888	-15.4
September	11,849	10,854	+9.2	24,744	19,156	+29.2
9 Months	59,249	58,257	+1.7	126,988	110,165	+15.3
October		16,227			27,423	
November		10,611			25,263	
December		5,469			14,254	
YEAR-END		90,564			177,105	

OTHER HEATING EQUIPMENT

MONTH	GAS RECREATIONAL VEHICLE HEATING SYSTEMS (a)			GAS FLOOR FURNACES		
	1988	1987	%Chg.	1988	1987	%Chg.
January	17,578 (r)	19,463	-9.7	1,217	1,046	+16.3
February	18,998	19,121	-0.6	930	1,226	-24.1
March	24,693	23,991	+2.9	1,178	1,594	-26.1
3 Months	61,269	62,575	-2.1	3,325	3,866	-14.0
April	22,058	22,769	-3.1	1,076	1,283	-16.1
May	21,963	21,594	+1.7	1,592	1,716	-7.2
June	21,133	18,863	+12.0	2,092	1,122	+86.5
6 Months	126,423	125,801	+0.5	8,085	7,987	+1.2
July	18,302 (r)	18,540	-1.3	1,015	1,092	-7.1
August	19,384	18,723	+3.5	1,726	1,271	+35.8
September	18,268	19,415	-5.9	2,021	2,424	-16.6
9 Months	182,377	182,479	-0.1	12,847	12,774	+0.6
October		19,725			3,711	
November		16,603			2,032	
December		15,964			1,187	
YEAR-END		234,771			19,704	

(a) Includes Direct Vent Wall & Direct Vent Central Furnaces.
(r) Revised

GAS UNIT HEATERS AND DUCT FURNACES

MONTH	PROPELLER FAN TYPE UNIT HEATERS			BLOWER TYPE UNIT HEATERS			DUCT FURNACES		
	1988	1987	%Chg.	1988	1987	%Chg.	1988	1987	%Chg.
January	13,557	10,199	+32.9	884	885	-0.1	1,638	1,589	+3.1
February	11,221	11,177	+0.4	831	793	+4.8	1,774	1,758	+0.9
March	6,652	10,998	-39.5	628	1,027	-38.9	1,028	1,602	-35.8
3 Months	31,430	32,374	-2.9	2,343	2,705	-13.4	4,440	4,949	-10.3
April	5,794	8,768	-33.9	566	630	-10.2	1,092	1,146	-4.7
May	5,608	10,370	-45.9	696	611	+13.9	1,325	1,005	+31.8
June	11,844	12,715	-6.9	573	831	-31.0	982	1,364	-28.0
6 Months	54,676	64,227	-14.9	4,178	4,777	-12.5	7,839	8,464	-7.4
July	10,289	8,447	+21.8	581	473	+22.8	631	1,034	-39.0
August	15,834	14,002	+13.1	1,063	872	+21.9	1,306	1,355	-3.6
September	19,789	18,836	+5.1	1,124	1,317	-14.7	1,635	1,792	-8.8
9 Months	100,588	105,512	-4.7	6,946	7,439	-6.6	11,411	12,645	-9.8
October		16,232			1,091			1,742	
November		17,304			1,051			2,281	
December		14,037			1,374			1,961	
YEAR-END		153,085			10,955			18,629	